



**The C.A. Lawton Co.**

[www.calawton.com](http://www.calawton.com)

*Remarkable people. Remarkable results.*

Health and Economic Crisis – It's Real

March 31, 2020

Since 1879, we have seen both good times and bad. We know we must earn the right year-after-year to stay viable by taking care of our employees, our customers and our company depending on the world landscape.

Today, our employees are at risk due to COVID-19. As I discussed in our letter last week, we are choosing to do a 1-week soft shutdown (melt deck only) this week and a 1-week full shut down next week. This is to promote the health of our employees and maybe prevent or reduce our community's hospitals from getting crushed and overwhelmed with critically ill patients needing ICU beds in the future.

This demand and supply side shock will send reverberations up and down our supply chains.

So, to our cherished customers: We are hearing your concerns. Keep your communications coming. We will do everything in our power to serve you and comply with your requests. Every day there is new information which requires us to adjust our go-forward plan.

By working together as partners, by facing this health and economic crisis, by taking care of our planet, our people and then our profit, we will persevere.

**Please remember... 6,20,100  
6 ft apart – social distancing  
20 seconds washing hands  
100 'F self-quarantine and get tested**

Sincerely,

Barry Adamski  
President