



**The C.A. Lawton Co.**

[www.calawton.com](http://www.calawton.com)

*Remarkable people. Remarkable results.*

March 20, 2020

*To bear trials with a calm mind robs misfortune of its strength and burden.  
Seneca*

**Over communicate**

The purpose of this communication is to keep you as informed of what is going on at The C.A. Lawton Co. and how it relates to your reliable supply chain for castings. Our chosen North Star is Planet, then People, then Profit. These days it is a challenge to figure out how to abide by those ideals.

We will send this out with some regularity (weekly to every other day) to keep you updated. If you have questions, please email me and I will answer you as best I am able.

We are all on the same team trying to keep our mutual economic engine running.

**Orders in house take priority**

From a prioritization standpoint we will take care of our Customers with orders in house before we promise any schedules on orders not yet submitted. Get your PO in today to get your placeholder set.

**Contingency planning**

Planning is taking place. Plans are changing every day, every news conference. We plan on being here to produce and ship as long as practically possible.

**Early shipping**

One of the ways to have less interruption in the supply chain may be to allow us to ship early if we have parts available to ship. If you wish to advise us of this, please let Customer Service know and we will ship when the part is ready to ship. Although you may have requested a part to be shipped later, the unknown situation may make having a part on hand early better than dealing with unknown logistical issues which may arise.

As things change, we will send out these notes to keep you informed.

Sincerely,

Barry Adamski  
President